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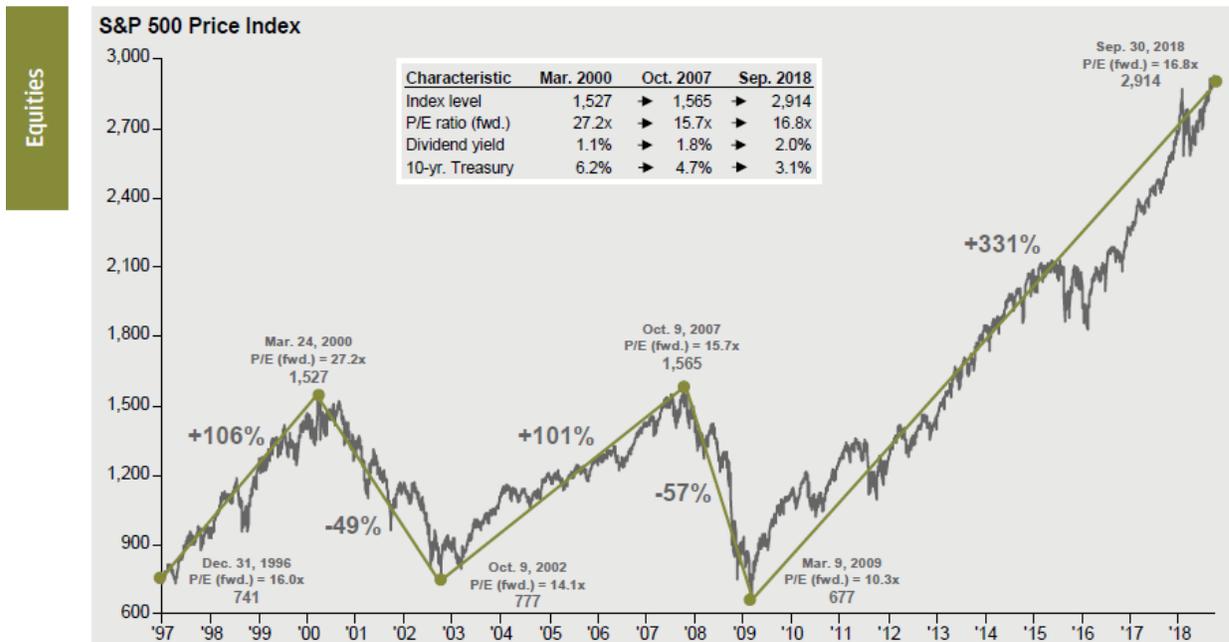
Quarterly Review & Outlook

September 2018: "Just Keep Swimming"

A Look Back – 3rd Quarter 2018

The full quote from the kid’s classic, *Finding Nemo*, is “When life gets you down, you know whatcha gotta do? Just keep swimming, just keep swimming, swimming, swimming.” The popular inspirational line came from Dory as she spoke to Marlin, Nemo’s father, as she tried to encourage him to not give up in his search for Nemo. It has become a theme used by many motivational speakers and keynote graduation speeches as a reminder of what we should all do when we find ourselves in unknown territory or facing an uncomfortable situation. The chart below shows the S&P 500 price return over the last 20 years, and specifically, the sustained bull rally over the 9 ½ years. What a difference a few weeks can make...The first three weeks of October have served up a heaping helping of discomfort.

S&P 500 Index at inflection points GTM - U.S. | 4



We continue to show this chart of over 20 years of performance because it is particularly useful in times of stress. There have been two time periods in this chart, the dot.com bust of the early 2000’s and the Great Recession in the 2007-2009 band where it would have been extremely difficult to keep a steady hand and stay true to your investment allocation. However, if you had kept swimming as Dory instructed Marlin, you would have been just as happy.

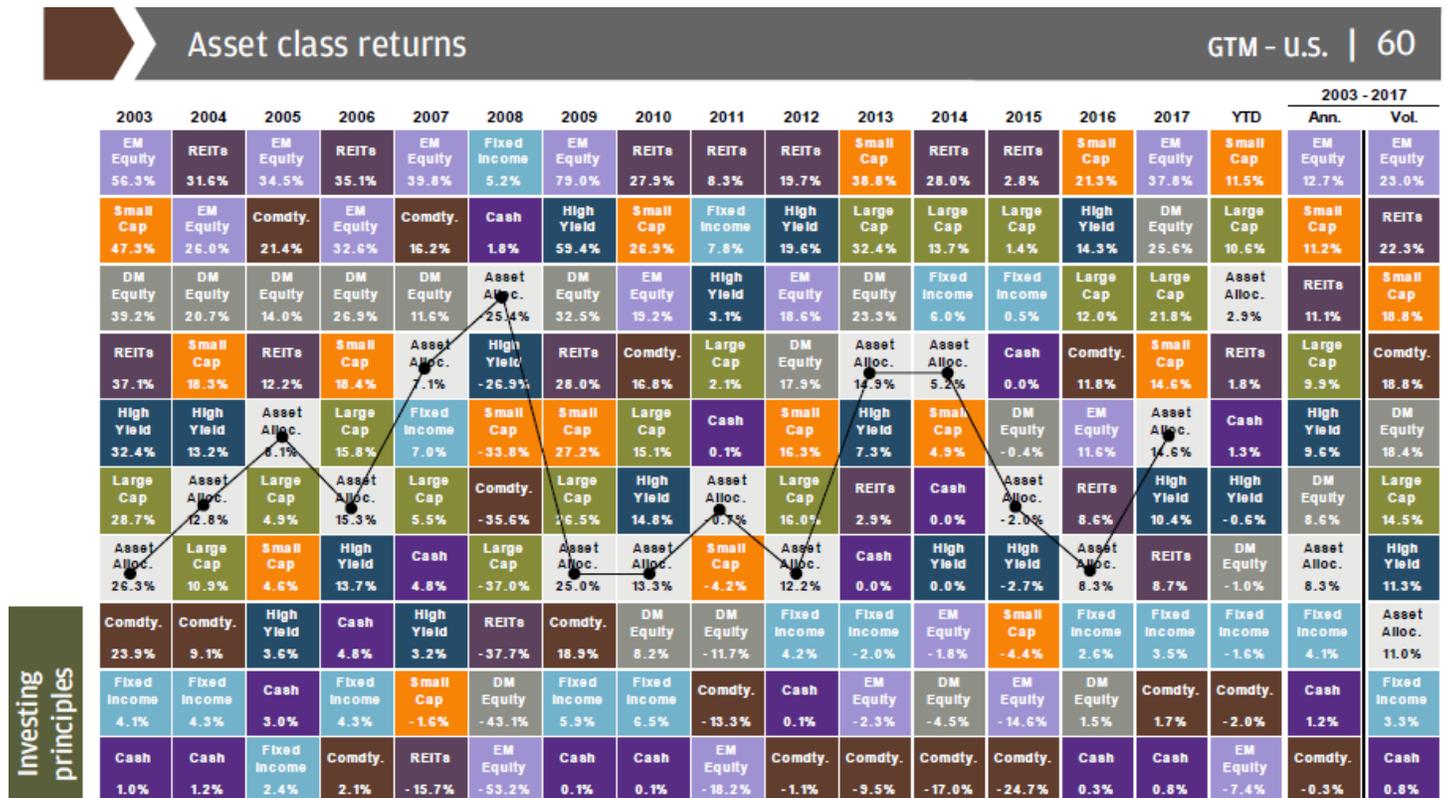
At the end of the third quarter, we did see some changes in the economic indicators as shown in the dashboard below. Most notably, the 10 year treasury yield jumped above the 3% level, and after moving to 3.3% in early October, now stands at 3.11%. Rising interest rates in general have been one of the main bugaboos mentioned by many as a catalyst for the recent swoon in equity markets. We believe that the rate hikes already realized have been well telegraphed, and that Fed intimation of three additional increases in 2019 has been more of a concern recently for market participants. Cited by many as a contributing factor to the recent uptick in market volatility, Fed Chairman Powell said earlier this month that rates are a long way from so-called neutral, a level neither accommodative nor restrictive for the economy. Two additional Fed members said recently that they didn't believe that the current market activity should alter their rate-hiking path. Although the rate increases are welcome for some, including banks and those investors relying on short-term cash yields and CD's, others looking to borrow money to purchase homes and automobiles have found the sledding much tougher of late. A friend in the car business told me recently of the difficulty of clients coming off two and three year leases, and finding that they can't afford the new lease on the same car as a result of rates moving over two percent in the same timeframe. In some cases, the lease amounts have nearly doubled and they are forced to spend less and look for cheaper alternatives.

Economic indicators dashboard



Inflation concerns, one of the main factors of interest for the Fed remained under control at 2.27%. Additionally, the PCE price index, a key measure of inflation, increased by 1.6% in recently released numbers, far lower than the 2.2% expected by economists. Historically low unemployment levels continued to be a positive driver for the overall economy, but even that has come under scrutiny lately as doubters suggest that level has nowhere to go but up. From a longer-term perspective, we tend to agree. We have suggested here many times that, although the exact timing is never known, we see time and time again throughout history how outperformance leads to underperformance and vice versa in categories like growth/value or large cap/small cap. We see similar relationships when individual indicators move out of their typical range and approach historical extremes like current unemployment levels. After a strong second quarter reading of 4.1%, GDP levels for the third quarter came in at a strong 3.5% level in recently released numbers, besting estimates of 3.4%. Consumer spending, which accounts for more than two thirds of U.S. economic activity, grew by 4% in the quarter, the strongest level since the fourth quarter of 2014. The fear is that this level of growth may be derailed by factors such as the trade war currently playing out with China. Both countries have already slapped billions of dollars of tariffs on goods this year, increasing concerns that tighter trading conditions will slow down the global economy.

At the end of the third quarter, our asset class return table told many stories. Small and Large Cap domestic equities led the way YTD with solid double digit returns. Interestingly, although a long way away, the asset allocation strategy was the third best performer at 2.9%. One of the main reasons for the sizeable gap is that fixed income as an asset class has been a serious negative contributor so far this year. As measured by the Bloomberg Barclays Aggregate, core fixed income has returned -1.6% in 2018. Indeed, diversity in general has not yielded the results we expect to see, and what we have come to know over longer time periods. In the most recent down turn in equities in the first few weeks of October, fixed income provided little buffer as prices continued to fall as rates increased. International equities continued to underperform in the quarter. There is generally a fairly strong correlation between international and domestic equities over longer periods, but so far that gap has only widened. Through the first nine months of 2018, Large Cap domestic stocks have beaten Emerging Market stocks by 18%!



A Look Ahead

The million dollar question...where do we go from here? The S&P 500 is down over 10% from its September 20th high, and officially in correction territory. We had a similar correction in February earlier this year and rallied back to be up 10.5% by September month-end. Is this just another pause in the bull market run? Our belief is this could be the start of something a little bit different from what we have seen lately. We have already seen some rotation in leadership, where the high-flying FAANG stocks (Facebook, Apple, Amazon, Netflix, Google) have relinquished their front-running role. They are now among the 10 most shorted U.S. stocks as investors are betting on additional downside pressure. As mentioned earlier, there are still a variety of economic indicators that remain positive. Unemployment, consumer spending, and corporate earnings remain potential tailwinds to further market advances. Others, such as the mid-term elections seem more of a true unknown. An old Chicago floor trader used to tell me of certain news events, that he wouldn't know how to trade the market if he knew the news ahead of time, as we waited for whatever news release that was important at that time. I believe the mid-term elections may fall into that category. I have heard plausible arguments from both sides on why a Democratic or Republican victory might be good/bad for the markets. The tariff situation with China is a real thing, but it is certainly not impossible to imagine how a surprise agreement or understanding between the two countries could lead to another upside push. The top chart on the following page shows the number of times we have had at least 5% pullbacks in the S&P 500 since the low we made in March of 2009. In all, it has happened 21 times, with some well over the 10% correction territory

